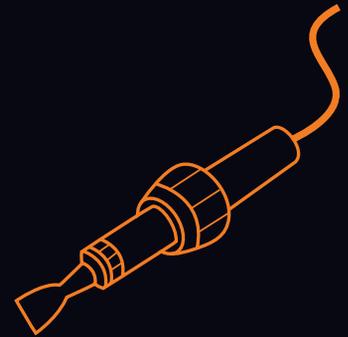
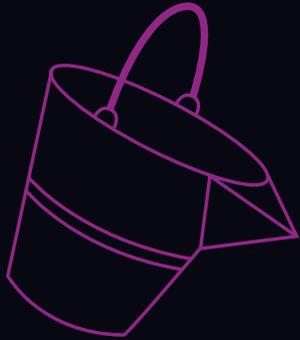


AXTERSIELD INSTALLER



Everything you need to know about our professional network

OUR PHILOSOPHY



Axter innovate, design and make high quality, reliable waterproofing systems that are built to last.

Through investment in research and development, and ensuring great care is taken throughout the design and manufacturing process, we create robust systems that excel in durability and performance.

Our product offering is continuously updated and we strive to build strong, dynamic partnerships with our Axtershield Installer network, customers and clients. We are committed to the delivery of exceptional service, innovative design, and quality manufacturing.



Our Axtershield installer (Ai) network is based on promoting a collaborative approach to waterproofing system manufacture and installation. We want to drive up industry standards, eliminate defect and achieve high quality workmanship without compromise.

To do this, we must work hand in hand with a qualified and professional network of roofing contractors, that are fully committed to the delivery of Axter waterproofing systems, without fault or need for future remediation.

All Axtershield Installers undertake specialist product training and all operatives carry system identification cards ascertaining competency level in the specified Axter system.

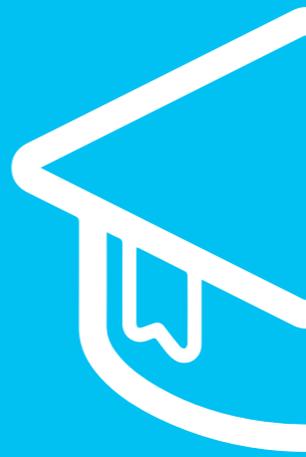
WHY BECOME AN AXTERSIELD INSTALLER?



- ✓ Unrivalled technical support from a Global waterproofing manufacturer with access to a wide range of specialist products and systems.
- ✓ Specialist manufacturer product training in chosen discipline; RBM / Hot Melt / Single Ply / Cold Liquid, with access to BCP programmes.
- ✓ Competitive pricing and local support nationally from Area Technical Managers and QA Managers.
- ✓ Access to a wide range of Axter generated specifications in new build and roof refurbishment market sectors.
- ✓ Long term comprehensive insurance backed guarantees.
- ✓ Social networking and co-company promotion.



PROFESSIONAL UPSKILLING



All Axtershield Installers undertake specialist product training and all operatives carry system identification cards ascertaining competency level in the specified Axter system.

Axter offers high quality specialist product training programmes within all our membrane systems, members can benefit as the 3 main core systems (Wilotekt Plus hot melt, RBM torch on systems and Ecoflex/Ecoline Single Ply systems) have all been approved for the Basic Competency Programme (BCP) which can be the first step for an installer achieving a full level 2 NVQ qualification. As the BCP forms an integral part of the CITB training programme, all CITB registered companies can apply for CITB grants for this training. Further information on all aspects of Axter's training programmes can be applied for from Axter's head office.



THE APPLICATION PROCESS



APPLICATION PROCESS - Ai

Axtershield installers are trained and approved to lay Axter products to the highest level and can obtain Goldshield and Platinum guarantees. To become an Axtershield installer (Ai) each roofing contractor must demonstrate and prove financial stability, professional competence and sign up to the Axtershield Charter including Axter's Deed of Appointment.

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STAGE 1 - APPLICATION FORMS ISSUED

The following application forms are issued to the prospective Axtershield installer for completion and return:

- Accreditation application
- Insurance backed guarantee scheme application
- Credit account application
- System training application
- Draft Deed of Appointment

STAGE 2 - MANDATORY WORKMANSHIP AUDITS

Axter Quality Assurance inspection is required on three projects. Projects should be multi waterproofing discipline and range from 0-10 years of age. Inspections are to be arranged with Axter Technical Manager and the QA Division.

STAGE 3 - DEED

All Axtershield installers sign and adhere to the principles of the Deed of Appointment, which formally clarifies the duties and responsibilities of Axter and the Axtershield installer. The Deed of Appointment ensures that our clients can be reassured that if poor workmanship occurs, the Axtershield installer is duty and legally bound to return and remedy the fault to Axter's satisfaction.

STAGE 4 - AXTERSCHILD MEMBERSHIP

Axtershield membership is approved by Axter SA company Chairman. A copy of the signed Axtershield Deed of Appointment, certificate and welcome pack is issued out.

APPLICATION PROCESS - AAI

In some cases, application into the insurance backed guarantee scheme is declined, if this happens the application is deferred to the Axter Alliance installer scheme. Axter Alliance installers are approved to lay Axter products and can obtain Bronzeshield guarantees.

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STAGE 1 - AXTER ALLIANCE

Application forms as per Ai application process completed and received, but unsuccessful application into insurance backed guarantee scheme. Application will now be changed to Axter Alliance.

STAGE 2 - MANDATORY WORKMANSHIP AUDITS

Axter Quality Assurance inspection is required on three projects. Projects should be multi waterproofing discipline and range from 0-10 years of age. Inspections are to be arranged with Axter Technical Manager and the QA Division.

STAGE 3 - DEED

All Axter Alliance installers sign and adhere to the principles of the Deed of Appointment, which formally clarifies the duties and responsibilities of Axter and the Axter Alliance installer. The Deed of Appointment ensures that our clients can be reassured that if poor workmanship occurs, the Axter Alliance installer is duty and legally bound to return and remedy the fault to Axter's satisfaction.

STAGE 4 - AXTER ALLIANCE MEMBERSHIP

Axter Alliance membership is approved by Axter's Managing Director. A copy of the signed Axter Alliance Deed of Appointment, certificate and welcome pack is issued out.

THE AXTER SERVICE



Site quality audits

To give further confidence to clients and in accordance with Axter's Quality Assurance procedures, our Quality Division makes scheduled and unannounced visits to sites to assess the quality of the installation and to raise any discrepancies between the original Axter specification and the site as built. The frequency of such visits depends on the size of the contract and type of guarantee specified.

Maintenance

We are committed to ensuring that our roofs out perform the guarantee term and we will always be on hand to assist our clients. Regular (bi-annual) inspection of the completed roofing is imperative to ensure that rainwater outlets and gutters are clear of debris and that any observed defect is rectified by the Axtershield installer under the terms of the guarantee.

Guarantee

We provide comprehensive insurance backed guarantees for periods of up to 35 years covering materials, design and workmanship. Additional independent third party insolvency insurance covering the Axtershield installer's workmanship is also provided as part of Axter's Platinum guarantee. This offers further reassurance to our clients that their risk in relation to waterproofing failure is totally indemnified when working with Axter and our Axtershield installer (Ai) network.



AXTERSIELD
INSTALLER
GUIDE

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